

BONFACE MOGESI

Coffee Consultancy — Rate Card

Specialty Coffee · Green Sourcing · Roasting · Quality Control · Roastery Operations

Effective [01/2026] · Currency: US Dollar (USD) · Valid 30 days from proposal

Master roaster with 9+ years in the specialty coffee industry, overseeing the full process from green sourcing and selection through roasting, quality control, packaging, inventory, and staff training. I help roasteries and coffee businesses build consistent, exceptional products — from the green table to the finished cup.

Credentials: SCA Professional Roaster Certification ·

Starting rates. Final quotation depends on scope, location, samples, travel, and project complexity.

1. Consultation & Advisory

Service	Details	Rate
Introductory Discovery Call	20–30 minutes to understand client needs	Free
Online Coffee Business Consultation	Sourcing, roasting, QC, operations, troubleshooting	USD 200 / half day
On-Site Consultation	Roastery, production, or QC visit	USD 500 / half day
Full-Day On-Site Consultancy	Up to 8 hours, including assessment and recommendations	USD 1,000 / day
Written Consultancy Report	Findings, recommendations, action plan	From USD 400

2. Roasting Consultancy

Service	Details	Rate
Roast Profile Development	Profile creation for espresso, filter, or omni roast	USD 130 / coffee
Roast Profile Review	Review existing roast curve, defects, development, consistency	USD 250 / coffee
Production Roasting Training	Machine handling, batch planning, roast control, consistency	USD 1,000 / day
Roastery Workflow Audit	Green intake, roasting, degassing, packaging, dispatch	From USD 900
Blend Development	Espresso or house blend design, testing, and calibration	From USD 500

3. Green Coffee Sourcing

Service	Details	Rate
Green Coffee Buying Advisory	Origin selection, supplier review, quality vs price advice	USD 400 / session

Service	Details	Rate
Sample Evaluation & Cupping Report	Evaluation of green samples with scoring and buying advice	USD 50 / sample
Supplier Negotiation Support	Pricing, contracts, payment terms, shipment planning	From USD 800
Container Purchase Advisory	Full sourcing guidance for larger-volume green coffee purchases	From USD 2,500
Origin Trip Support / Planning	Farm visits, supplier meetings, cupping agenda, sourcing strategy	Custom quote
International Green Sourcing	On-the-ground sourcing at origin — farm and exporter visits, cupping, lot selection, and buying	From USD 1,100 / day

International sourcing: flights and accommodation are billed separately, in addition to the sourcing rate (see Terms & Conditions).

4. Quality Control & Cupping

Service	Details	Rate
Cupping Session Setup	For team calibration or coffee selection	USD 250 / session
QC System Setup	Standards for green, roasted coffee, espresso, and filter	From USD 1,000
Coffee Calibration Session	Espresso, V60, batch brew, iced coffee, or production calibration	USD 650 / session
Defect Identification Training	Green and roasted coffee defects, roast faults, cup faults	USD 650 / day
Monthly QC Review	Regular quality check and written feedback	From USD 1,100 / month

5. Roastery Operations & SOPs

Service	Details	Rate
Roastery Setup / Establishment	End-to-end setup: site assessment, layout, equipment specification, workflow, ventilation & safety, green storage, sourcing, QC, SOPs, and staff training	From USD 9,300
Packaging Workflow Setup	Label control, order verification, storage flow	From USD 1,300
SOP Development	Roasting, QC, packaging, storage, dispatch procedures	From USD 1,300
HACCP / Food Safety Support	Roastery hygiene, gas safety, restricted access, production controls	From USD 1,300

Service	Details	Rate
Inventory & Green Coffee Control	Stock rotation, traceability, batch tracking	From USD 750
Wholesale Coffee Program Setup	Pricing structure, coffee selection, client training, supply planning	From USD 1,460

Monthly Retainer Packages

Package	Best for	Includes	Monthly Rate
Basic Advisory	Small roasteries or coffee businesses	4 consultation hours, remote support, coffee advice	USD 1,200
Growth Support	Active roasteries or wholesale programs	8 consultation hours, QC review, recipe support	USD 2,260
Strategic Partner	Roasteries, sourcing projects, production teams	16 consultation hours, sourcing support, QC, operations guidance	USD 4,000
Full Roastery Support	Serious operators needing hands-on guidance	Custom operational, sourcing, QC, and training support	From USD 6,650

Terms & Conditions

Rates exclude travel, accommodation, visa costs, shipping of samples, and third-party laboratory testing. For projects outside Riyadh or Saudi Arabia, travel days are charged at **USD 800 per day**, plus expenses.

International green sourcing is billed at the international sourcing rate **plus all travel costs, charged separately**: a return air ticket (Business Class, or Economy Comfort / Premium Economy where Business is unavailable) and 4-star hotel accommodation — or the best hotel available in remote locations — along with airport transfers, local transport, visa, and per-diem expenses.

A **50% advance payment** is required to confirm consultancy projects. The remaining balance is due upon completion, unless otherwise agreed.

Reports, roast profiles, SOPs, recipes, and training materials remain the intellectual property of the consultant unless full transfer is agreed in writing.

Rates are valid for **30 days** from the date of proposal.

Contact

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